

## **The Wildebeests are Running Again . . . When there is panic in the herd there is money to be made**

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*“Most people get interested in stocks when everyone else is. The time to get interested is when no one else is . . .” – Warren Buffett*

Jeb B. Terry, President  
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As of July 2, 2010

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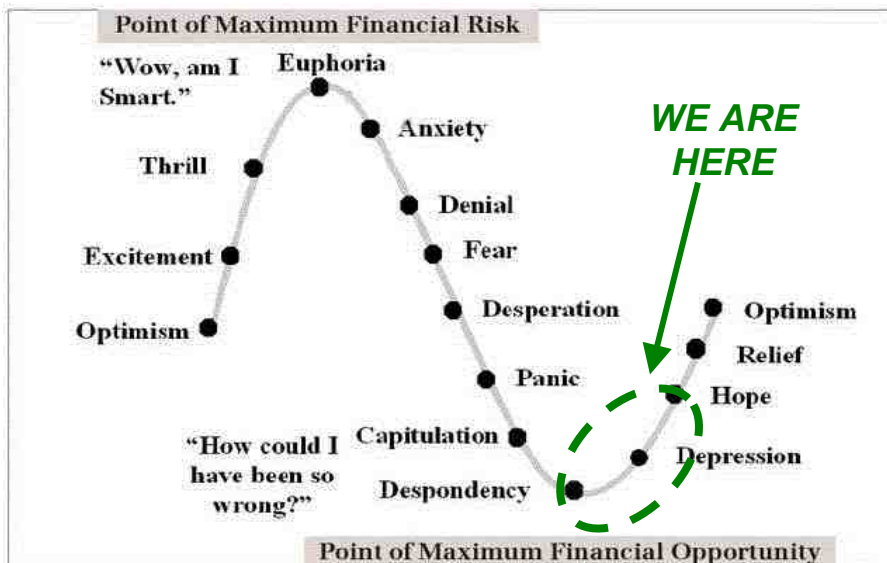
**Caution: It's a risky world we live in. My opinions are based on information believed to be reliable but hey, I could be wrong. When investing, try to use good judgment and don't hesitate to seek professional assistance. Remember to set limits and have a plan. . . Good Luck!**

***ABERDEEN***

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***ABERDEEN INVESTMENT MANAGEMENT***

This cartoon from the Economist in September 2008 seems to capture the sentiment lately. I think we are finishing the top half and headed to the bottom part – the trigger will likely be earnings reports.



This chart has been used by many and as well by me in the past – it remains a great depiction of the cycle of sentiment in the markets. **Clearly we are either at or near the Point of Maximum Financial Opportunity.**

## **Executive Summary**

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**I have never seen as strong a confluence of indicators in support of a market bottom and prospects for a rally.**

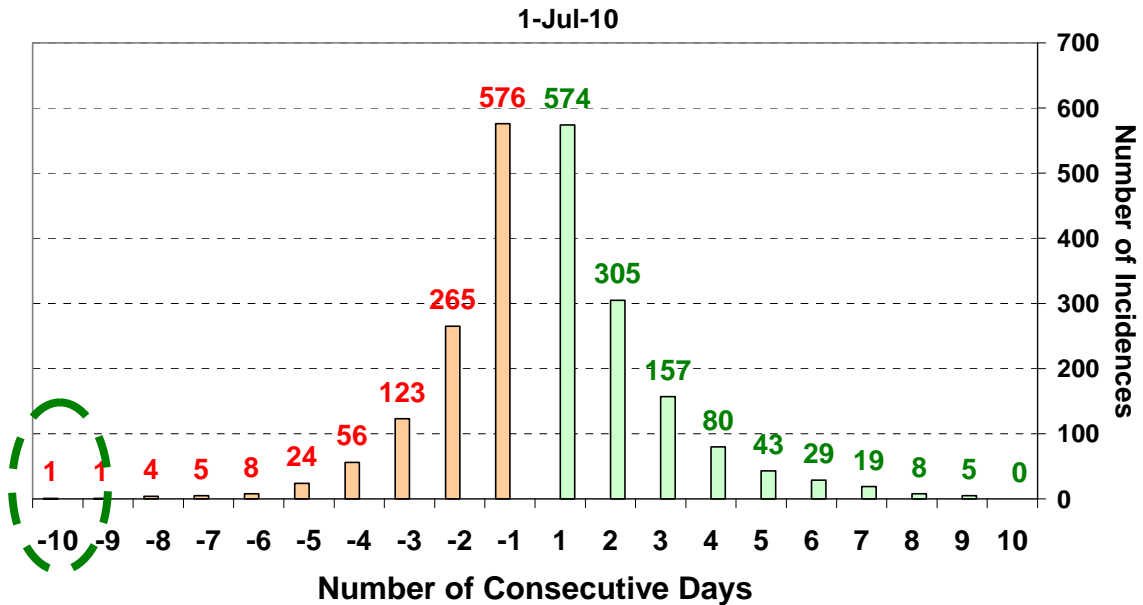
- A record number of consecutive down days in the QQQQ
- Extreme oversold market conditions
- There has not been a sustained decline in the market when there is strong earnings growth such as seen in the market up to now and expected for Q2.
- The earnings yield has not been as strong as now since September 1990 – a bear market bottom. The spread between the earnings yield and the 10 year Treasury rate is the widest since 1979 when the S&P 500 gained 12.3% for the year. Spikes in the spread such as now have been coincident with market bottoms.
- The combination of low Treasury rates and a high earnings yield results in a near record low undervaluation. We have haven't seen this low a valuation since December 2008 and March 2009 – the panic lows of the last bear market.
- We have not had a recession or a bear market when the yield curve is as steep as now.

**The recent sell off seems to be an extreme reaction.** The next news wave will be earnings related. There is over \$800 billion of cash at S&P 500 companies available for M&A and stock buybacks which increased 80% in Q1 from 2009. It is normal to expect buybacks to pick up following earnings reports – like those coming up this month.

**March 2009, with similar conditions as now, marked the start of a greater than 90% move from the NASDAQ low to the April 2010 high close. July 2010 could mark the start of a similar move.**

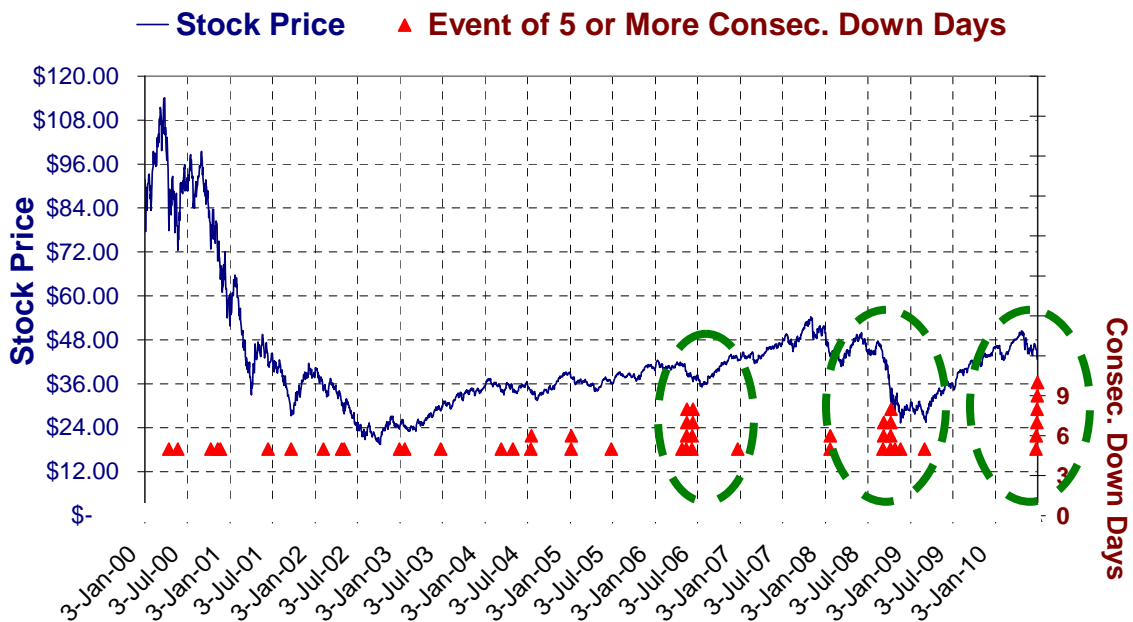
Until now - there has never been an episode of 10 consecutive down days in the history of the “QQQQ’s” – the ETF designed to mimic the NASDAQ 100 – and one of the most actively traded securities in the market.

**QQQQ - Powershares QQQ**  
**Incidences of Consecutive Stock Price Movement**  
**2000 to 2010**



Buying stocks following a spike in consecutive down days has been profitable in the past – such as in 2006 and 2008.

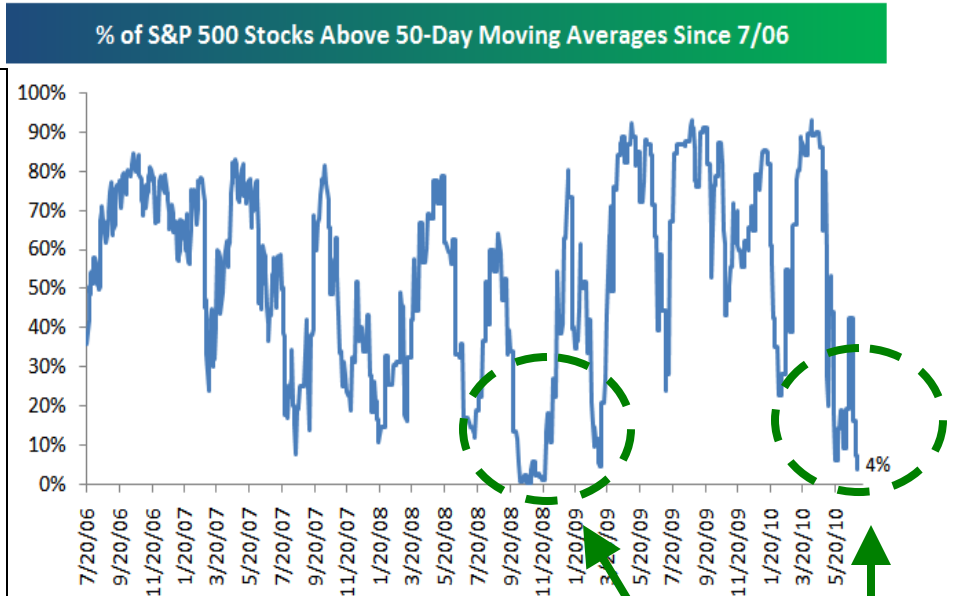
**QQQQ Price History & Consecutive Down Days**  
**Price Movement 2000 - 2010**



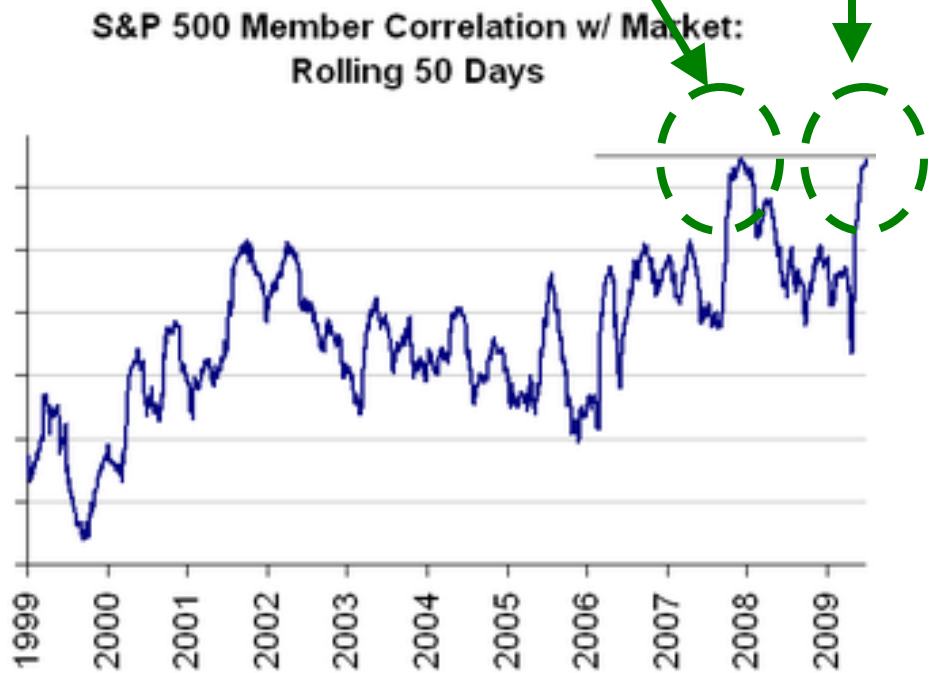
The market is exhibiting near **record extreme oversold conditions**.

*“The percentage of stocks in the S&P 500 now trading above their 50-day moving averages is down to 4%. At the March 2009 lows, the reading only got down to 5%, so that gives investors a good idea of just how extreme this decline has gotten.”*

**Bespoke Investment Group**

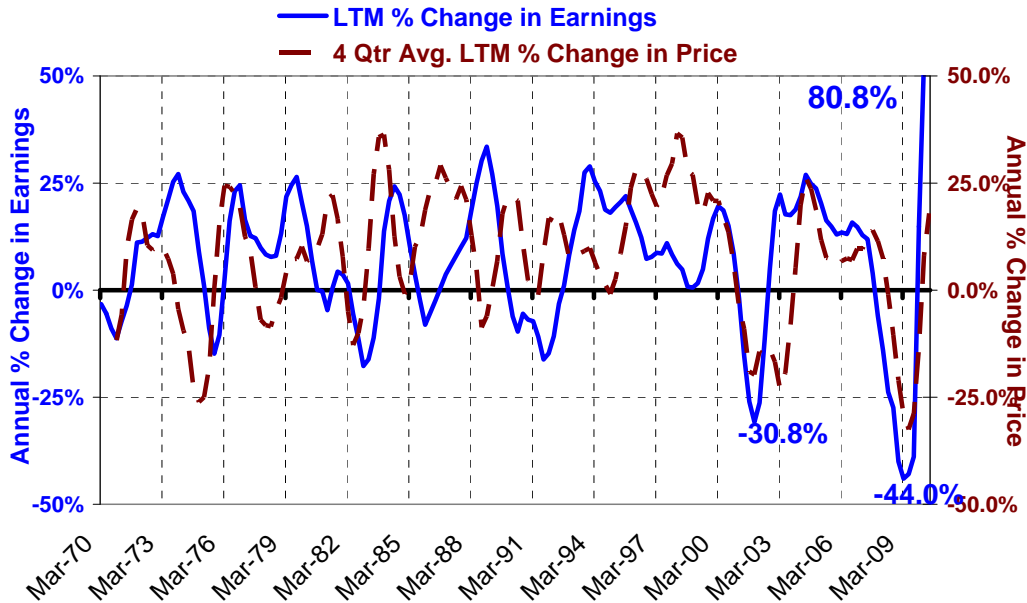


Birinyi Assoc. points out that **there hasn't been as high a correlation amongst the members of the S&P 500** (i.e. they are all moving together in the same direction) **since the market panic lows on late 2008**. This doesn't mean we can't go lower but history says we are near a bottom. Of course earnings are MUCH stronger now and the economy is MUCH stronger now vs. then.



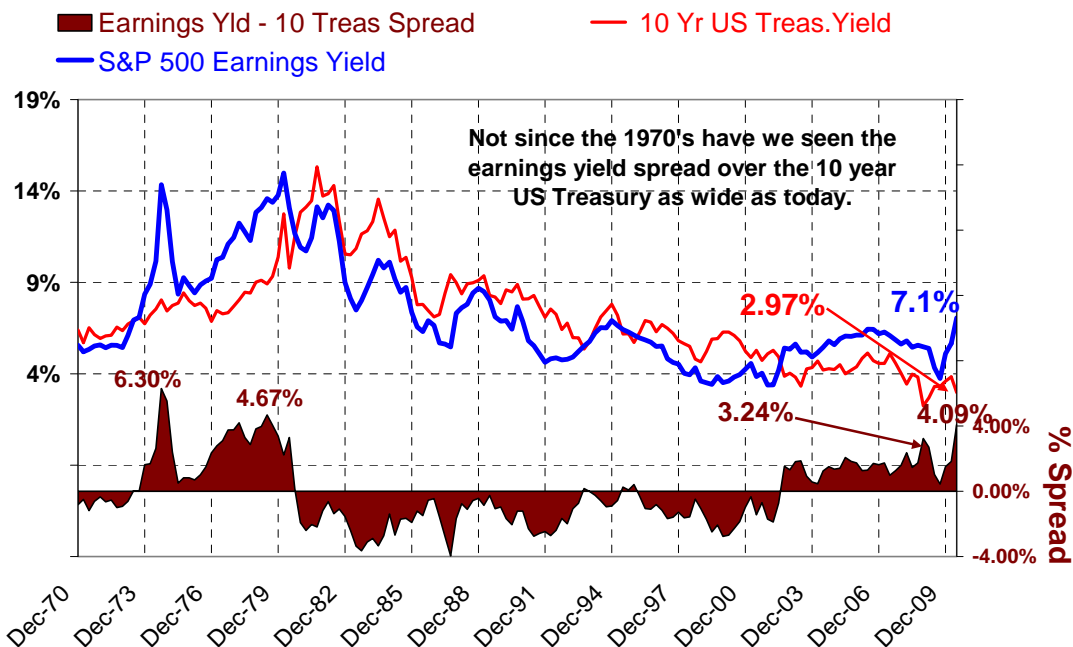
There has not been a sustained decline in the market when there is strong earnings growth such as seen in the market up to now and expected for Q2.

**S&P 500 Earnings Growth vs. S&P 500 Price Change**  
1970 to Present

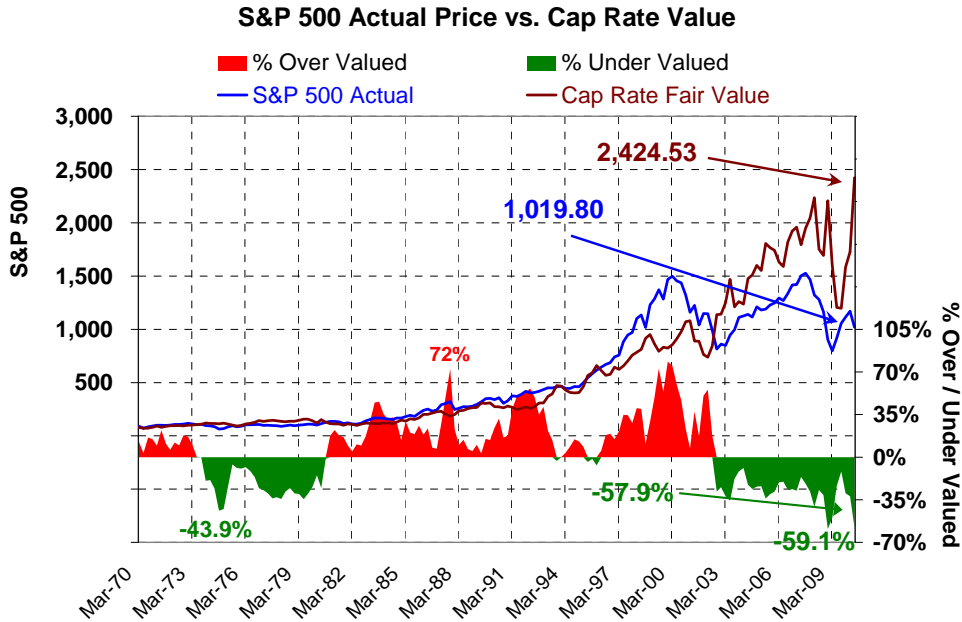


The earnings yield has not been as strong as now since September 1990 – a bear market bottom. The spread between the earnings yield and the 10 year Treasury rate is the widest since 1979 when the S&P 500 gained 12.3% for the year. Spikes in the spread have been coincident with market bottoms.

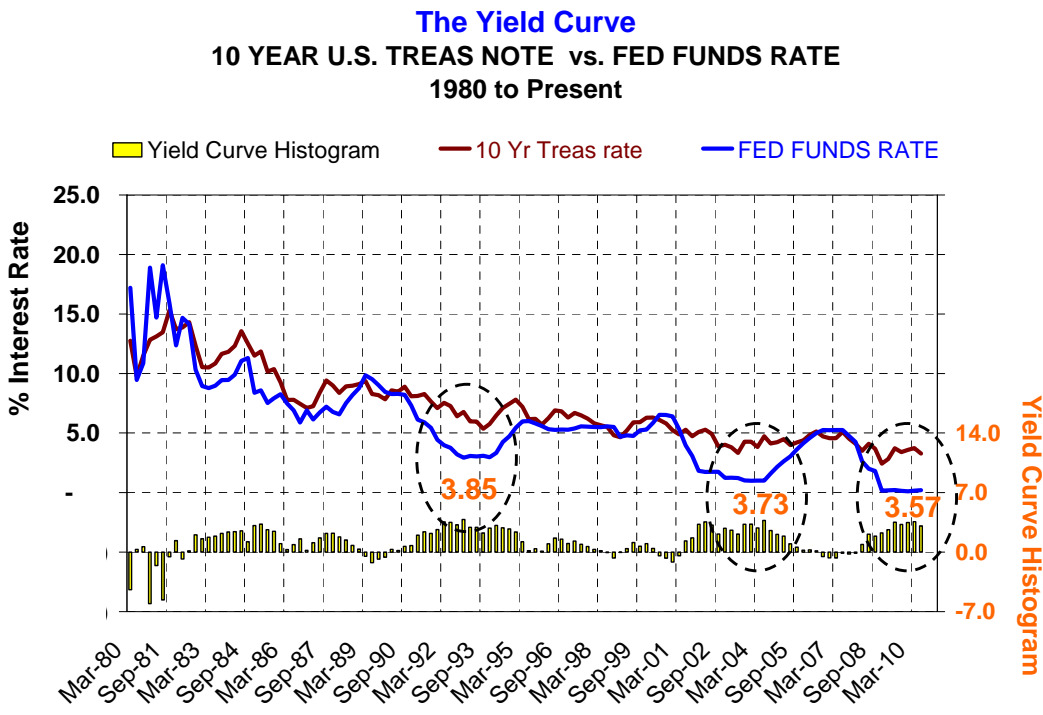
**S&P 500 Earnings Yield vs 10 Year US Treasury**  
1970 to Present



It's a math thing . . . The combination of low Treasury rates and a high earnings yield results in a near record low undervaluation. We have haven't seen this low a valuation since December 2008 and March 2009 – the panic lows of the last bear market.



We have not had a recession or a bear market when the yield curve is as steep as now.



Source: Bloomberg, Federal Reserve